



Job Title: Chief Executive Officer

**(CEO) Location: Hyderabad,
Telangana**

Reports To: Apex Council of The Hyderabad Cricket Association

Job Summary:

The Hyderabad Cricket Association (HCA) is seeking an experienced, passionate, and strategic leader to assume the role of Chief Executive Officer (CEO). The CEO will be responsible for overseeing the overall operations of the HCA, driving cricket development across the state, ensuring compliance with regulatory bodies, and enhancing the association's stature on national and international platforms. The role requires a deep understanding of cricket, strong leadership skills, and a vision to take Telangana cricket to new heights.

The eligibility criteria:

- a. Knowledge and familiarity with cricket or other sports;
 - b. Understanding of financial position and fiscal direction of the HCA;
 - c. Knowledge of operations of cricket administration and overall policy;
 - d. Clarity on role, division of responsibilities and hierarchy; and
 - e. Familiarity with regulatory and legal responsibilities as well as attendant risks and
- Experience of at least 5 years as the CEO/MD of a company with a turnover of at least Rs. 100 crores.

Key Responsibilities:

1. Strategic Leadership:

- Formulate and execute strategic initiatives aimed at advancing cricket in Telangana.
- Develop and implement long-term and short-term goals that align with the HCA's mission to promote and grow the sport at all levels.
- Lead the organization in setting performance standards and

benchmarks for cricket development, talent identification, and player performance.

2. Cricket Development and Talent Nurturing:

- Spearhead initiatives for scouting, nurturing, and developing cricket talent across the state, from grassroots to professional levels.
- Implement comprehensive training programs, HCA Academies, and talent development initiatives that provide pathways for players to progress to state and national levels.
- Ensure the development of robust coaching and mentoring systems for players, coaches, and support staff.

3. Infrastructure Development:

- Oversee the development, maintenance, and enhancement of cricket infrastructure, including stadiums, training facilities, and HCA Academies.
- Ensure the provision of state-of-the-art facilities that meet national and international standards to host premier cricketing events.
- Drive projects that aim to create a sustainable, world-class cricket environment in Telangana.

4. Stakeholder Management and Engagement:

- Build and maintain strong relationships with national sports bodies, government agencies, local cricket clubs, sponsors, and other key stakeholders.
- Engage with community leaders, corporate partners, and media to promote the association's initiatives and secure support for various projects.
- Act as the primary representative of HCA in meetings, forums, and negotiations, ensuring the association's interests are well-represented and advocated.

5. Governance and Compliance:

- Ensure HCA operates in compliance with national sports body regulations and adheres to best practices in governance and administration.
- Develop, implement, and enforce policies and procedures that ensure the highest standards of governance and operational efficiency.
- Monitor regulatory changes and adjust the association's strategies and policies accordingly to maintain compliance and operational effectiveness.

6. Operational Management:

- Lead the day-to-day management of HCA's operations, including human resources, finance, and general administration.
- Oversee budgeting, financial planning, and resource allocation to ensure the financial sustainability and growth of the association.
- Implement systems to monitor performance metrics and drive continuous improvement across all operational areas.

7. Promotion and Public Relations:

- Lead the efforts in promoting the Hyderabad Cricket Association through media engagements, public appearances, and strategic partnerships.
- Develop marketing strategies that enhance the visibility of HCA's programs, events, and initiatives.
- Position HCA as a leader in cricket development and administration through effective branding, communication, and engagement with the broader cricketing community.

8. Innovation and Future Planning:

- Foster a culture of innovation within the association by exploring new technologies, training methodologies, and administrative strategies.
- Drive the adoption of modern management techniques to enhance the efficiency and impact of cricket operations.
- Plan for future developments that anticipate the needs of players, fans, and the broader community, positioning HCA as a forward-thinking organisation.

Essential Qualifications and Experience:

- **Cricket Expertise:** Cricket Operations experience in BCCI/ any other State Cricket Associations
- **Leadership Experience:** Requires at least 15+ years in a senior leadership role within a national sports organization, with a strong preference for experience in cricket administration.
- **Talent and Infrastructure Management:** Proven track record in managing talent development programs and overseeing major infrastructure projects, with a minimum of 5 years' experience in these areas.
- **Stakeholder Relations:** Strong network and relationships with key stakeholders, including government agencies, corporate partners, and cricket organisations.

- **Governance Knowledge:** Familiarity with sports governance frameworks and regulatory requirements, with the ability to navigate and influence within these structures.
- **Education:** Minimum MBA or equivalent degree.

- **Communication Skills:** Exceptional written, verbal, and presentation skills with the ability to engage diverse audiences, including media, sponsors, and the cricket community.

- **Availability:** Immediate availability to take on the role and drive strategic initiatives forward.